<ins>Questions Received & Clarifications | SAH RFP 2022</ins>

Q:- What is the difference between the exhibits and the attachments? Do we have to fill out the exhibits?

A:- Applicants need to complete the Applicant profile sheet, the response questions, and the *Attachments*. The *Exhibits* are just for informational purposes. *Exhibits* are examples of things you will sign if you are selected as a contractor. E.g. Sample Insurance, sample scope of work, etc.

Q:- For the price list (Attachment E), can we leave some blank or use "TBD"?

A:- For certain items on this price list (Attachment E), we understand that prices will vary due to both size and the unique demands of each project. For these items (e.g. aluminum ramp, concrete, repairs), please provide a price range what you would consider a typical or standard job. If you cannot provide a reasonable price or price range, you may use "TBD.""

Q:- Can the references needed for the proposal be SAH past clients or should it be other clients/customers?

A:- Yes, references may be from Safe at Home clients

Q: Who do you suggest listing as references- other contractors we work with, clients, business partners, etc.?

A: Please include client references in the submission.

Q:- What is the "Sample HIPAA Business Associate"

A:- The Sample HIPAA Business Associate is an exhibit showing standard form that will eventually be signed saying that a selected contractor agrees to protect the personal information of the clients over the course of their work with the Safe at Home program.

Q:- What is a DME Vendor?

A:- DME is "Durable Medical Equipment". DME vendors are usually the pharmacies that are supplying shower chairs, etc.

Q: The price list instructs applicants to include labor costs. Will there be tiered labor payments or will there be one price?

A: Please include the labor cost you would charge for a given modification. The final costs that we set will be based on the submissions. It has not been determined yet if we will offer a per unit modification labor charge or continue to use a tiered rate.